

Financial Summary

When it matters most

Together with our donor community, Sunnybrook Foundation raises critical funds for Sunnybrook's world-class academic health sciences centre, so it can care for patients and their families when it matters most.



Sunnybrook faces increasing patient volumes, waitlists for deferred care and an aging demographic against a backdrop of constrained infrastructure, barriers to equitable access, continued financial uncertainty and staffing shortages – not to mention the emergence of new diseases.



But these challenges are not insurmountable, thanks in large part to the generosity of our donors.

This page: The Richards family was helped by Sunnybrook's DAN Women & Babies Program.

Opposite page (clockwise from top): Dr. Arjun Saghal and Mikki Campbell by the MR-Linac; a patient holding a TAVI; the Blake & Belinda Goldring and Family Hybrid Operating Room.

Our donor community is behind every discovery, innovation and moment where Sunnybrook provides high-quality care when it matters most. Donor support plays an integral part in accelerating Sunnybrook's strategic directions:

- **Personalized and Precise Treatments**
- **Integrated and Sustainable Models of Care**
- **Improving Quality and Creating a Better Care Experience**
- **High Performing Teams**




Here are a few of the ways donor support elevates care and advances innovation at Sunnybrook:

- **Pioneering treatments and initiatives that improve access and set new standards for care**, including world firsts in novel image-guided neuromodulation strategies and emergency stroke treatment; leadership in minimally invasive heart devices; navigation for mental health and seniors care; life-saving Stop the Bleed training and more.
- **Sparking medical breakthroughs through groundbreaking research** in Alzheimer’s, ALS, stroke, mental health, cancer, cardiac and vascular care, trauma and burn rehabilitation, high-risk pregnancies and more.
- **Ensuring our facilities match the high level of our expertise** through the procurement of leading-edge technology and the development of new and upgraded spaces, including the Garry Hurvitz Brain Sciences Centre, the Blake & Belinda Goldring and Family Hybrid Operating Room and Jennifer Tory Trauma Recovery Clinic, the renovation of the Odette Cancer Program’s T-Ground, and more.
- **Responding quickly to unexpected challenges and emerging priorities**, such as our COVID-19 pandemic response and dutifully directing unrestricted funding where it is needed most.

Why Give

As Canadians, we are fortunate to have universal health care, with government funding in place to ensure that most common forms of basic care are provided at no cost to the patient.

But that funding model only goes so far. Philanthropy serves as a critical bridge not only for exploration and discovery, but for much-needed capital expansions, equipment upgrades, clinical trials, patient comforts and even minimally invasive procedures where provincial funding is capped.

 **When you give, you become an essential part of Team Sunnybrook.**

Source of Revenues



Monthly Donors
\$3.9M



RBC Race for the Kids
\$1.9M



Major Gifts
\$49.4M



Community Giving
\$10.0M



Together, you have helped generate
\$81 Million
in support for Sunnybrook



Staff Lottery
\$1.4M



Parking & Other
\$0.6M



Community & Partnership Events
\$2.1M



Investment Revenue
\$6.3M



Bequests
\$5.4M

Key Numbers

72,673

Total Donors

18,050

Monthly Donors

350,273

Total Gifts

200

Kilgour Legacy Society Members

134

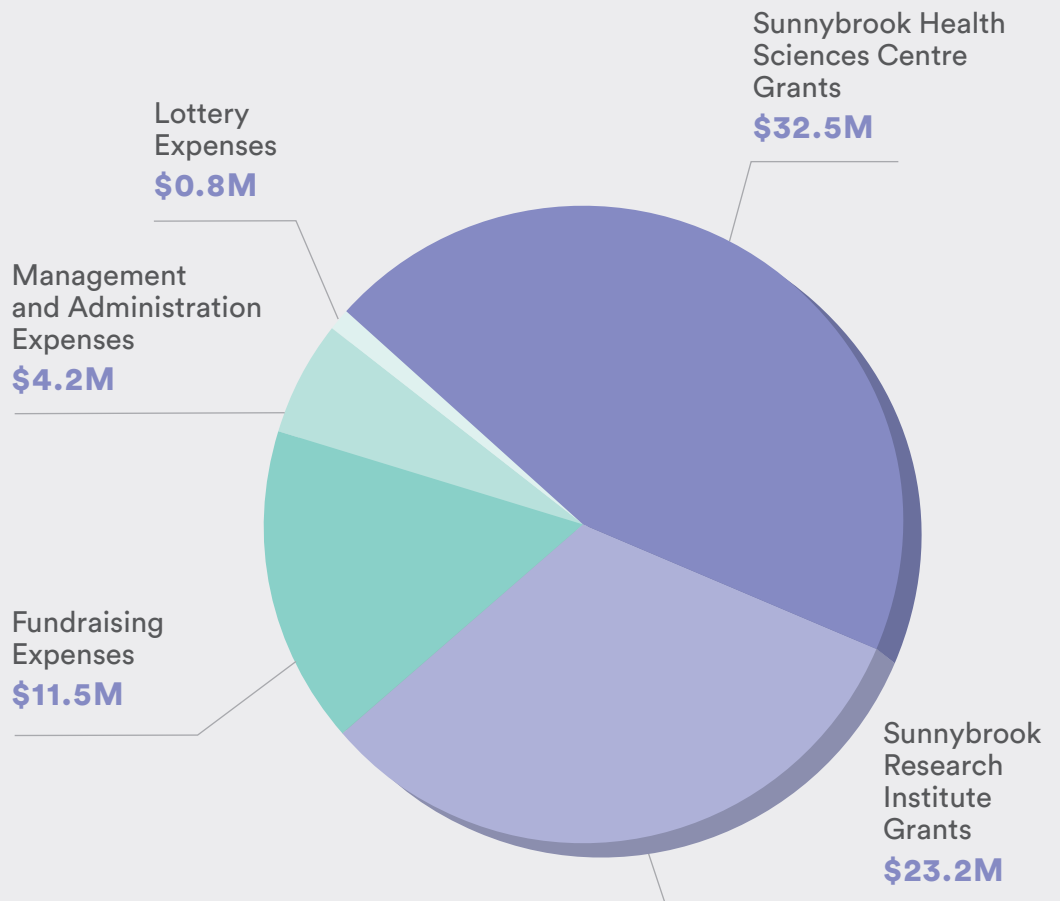
Community Fundraising Events

For full financial statements, please visit:
sunnybrook.ca/foundation/2022financial

Expenditures: Grants & Expenses

**Total Grants:
\$55.7M**

**Total Expenses:
\$16.5M**



Grants and Expenses Comparison

Year	Grants	Expenses	Total
2021/22	\$55.7M	\$16.5M	\$72.2M
2020/21	\$37.4M	\$15.3M	\$52.7M
2019/20	\$39.6M	\$16.5M	\$56.1M

Total Administrative Expenditures to Fundraising Revenue Ratios

Fundraising Cost	16.6%
Management & Administration	5.6%
Total Administrative Expenditures	22.2%

Note: Fundraising revenue does not include investment income, parking and other revenues

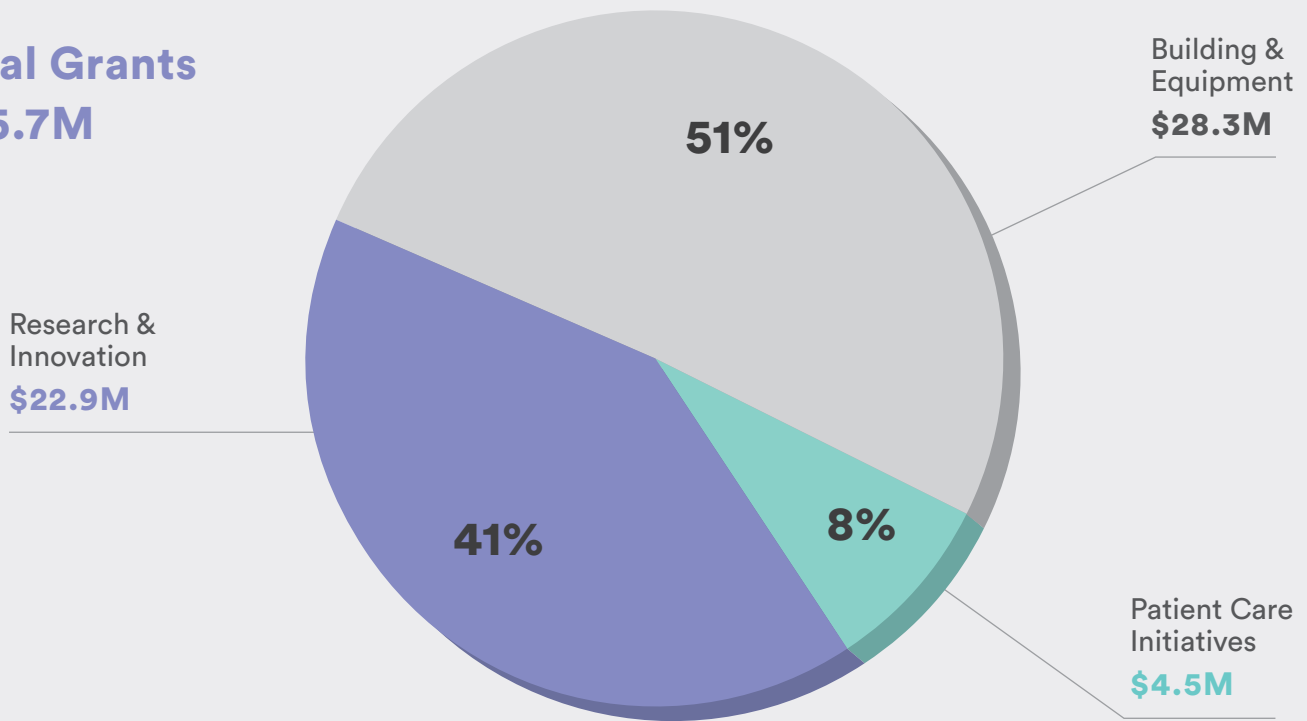
Thanks to the dedication of our generous donor and volunteer community, Sunnybrook Foundation achieved a low administrative expenditure ratio of 22.2%.

Use of Funds

Sunnybrook Foundation is committed to the highest standards of accuracy, accountability and transparency, with annual financial reports that are easily accessible to the public.

We engage in a detailed strategic planning process with the Hospital to determine the highest needs of Sunnybrook in accordance with the Hospital's growth plan, while also responding to emerging priorities, special projects and contributions to unrestricted funding that together drive forward Sunnybrook's vision to invent the future of health care.

Total Grants
\$55.7M



“Philanthropy touches every part of Sunnybrook. It is only with the support of our generous community of donors that we can realize our bold vision to invent the future of health care.”

Kelly Cole, President & CEO, Sunnybrook Foundation

Your Impact

Team Sunnybrook is there for patients and families when it matters most because our donors are there for us. Here are some of the many ways your generosity helped us make a difference this year:



161

Participants attended our Stop the Bleed trainings



444

New research projects initiated



394

Minimally invasive structural heart procedures



1,887

Visits to the Jennifer Tory Trauma Recovery Clinic since opening in April 2021



13

Capital projects and renovations underway



42,000

Outpatient visits supported through mental health services



4,565

Gifts made in honour of our Veterans



31,928

Radiation visits including 928 treatments in our CAT suites



822

Virtual Family Navigation Project visits